

Sad to say, but the super-low municipal interest rates that had bottomed out over the last two years are history. Wall Street analysts see more hikes coming. Can your agency afford higher prices for the same equipment in 2022? Are you ready?



Interest Rates Are Still Going Up!

(And the Fed says more increases are likely!)

It's "the perfect storm"

And most governments can't financially "out-manuever" long-term economic trends like sky-high interest rates and exploding inflation.

WALL STREET JOURNAL

"Fed Lifts Interest Rates Another .75%" (4th Consecutive Increase)

Fed Signals Plan to Keep Raising Rates

"Inflation Hits 40-year high – Now well over 8%"

"Fed's Rate Increase Is Biggest In 30 Years"

"Surging Interest Rates Ripple Through Economy"

Whammy! Every government acquisition's "all-in" cost will be significantly higher in the next 12 months. Your agency will be spending more for everything and getting less as **INTEREST RATES ROCKET UP** from historically low rates just 12 months ago.

Double Whammy!! Inflation (nearly flat for years) is driving up vehicle & equipment costs. **INFLATION IS HIGHER THAN IT'S BEEN IN 40 YEARS.** (Currently at 8+ %) There are no indications that this is just "temporary."

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Lock in today's rates, or lose them!

It's time to invest in saving money. Waiting will cost more! Prices are up on everything in a matter of 12 months. But you can still lock in current equipment pricing and lock in our lower government interest rates and payments--for years. Get a fast, free **one-page lease-to-own quote** for government fleet vehicles, law enforcement, fire, school, IT, construction, public works, energy upgrades, IT hardware, and software. See the payments and interest rates on whatever you're going to need. *What's the downside to knowing?*

First Capital Equipment Leasing Corp.

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Celebrating 35 Years
April 4, 2020

